

Fee Agreement Compendium

2007 Revision



- Avoid costly fee disputes with your clients or working for no fee
- Steer clear of malpractice claims by spelling out what your clients can expect from you
- Satisfy your clients by providing them with a clear understanding of your lawyer-client relationship



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and receive a 10% discount.**

A question in a recent OSB member survey asked, “Do you use fee agreements?” Respondents answered:

Always use	49%
Use most of the time	26%
Use some of the time	7%
Seldom use	6%
Never use	10%

Wherever you fall on this continuum, you need *Fee Agreement Compendium* because most lawyer-client disputes involve fees. A clear, written agreement between lawyer and client can help prevent misunderstandings, fee disputes, and malpractice claims. The fourth edition of this essential practice tool covers important information that Oregon lawyers need regarding ethics issues, billing costs, credit issues, retainer letters, and IOLTA.

Here are just a few reasons why you need to replace your prior edition:

- There are now 44 forms, including nine general fee agreements and specific fee agreements for nine discrete practice areas.
- Each set of forms is preceded by clearly organized notes and comments regarding usage.
- Agreements and letters are written in plain language so that a client can understand the document.
- A Spanish-language fee agreement has been added for criminal cases.
- Essential bankruptcy disclosure statements are included in the bankruptcy chapter, along with the fee agreements.
- Two engagement letters and one nonengagement letter were added.
- All ethics rules references have been updated to reflect the new Oregon Rules of Professional Conduct and ethics opinion references to 2005 and newer opinions.

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